

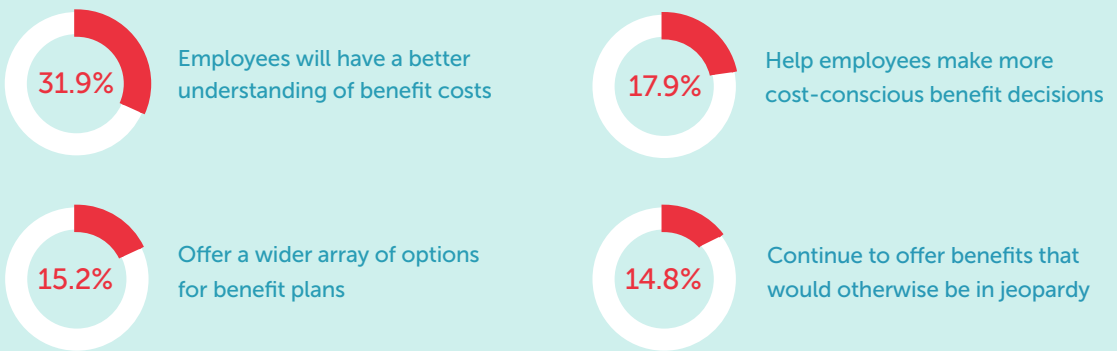


# Defined Contribution & Private Exchange Trends

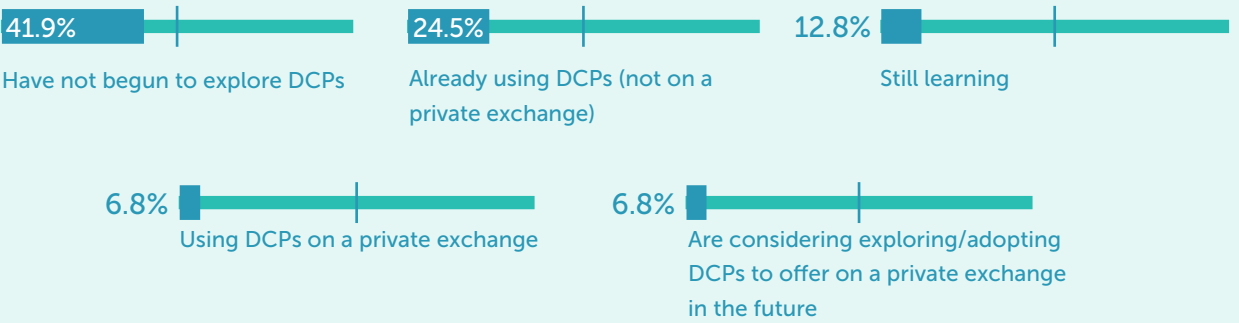
How familiar are you with defined contribution health benefit plans (DCPs) & private exchanges?

**77.5%** Familiar | **22.5%** Not Familiar

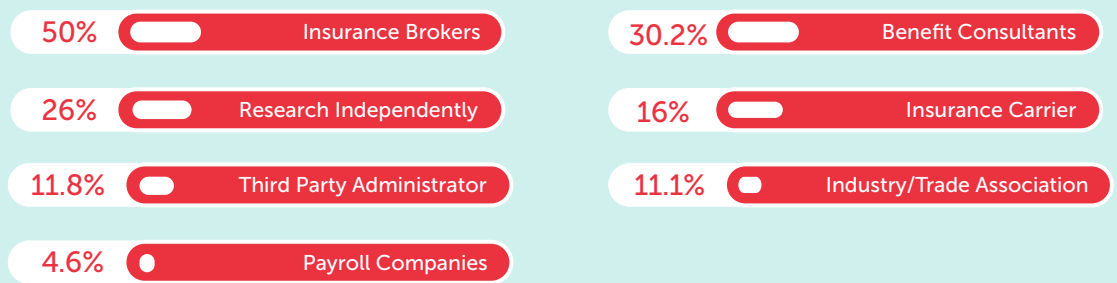
## Benefits a DCP would bring to your company:



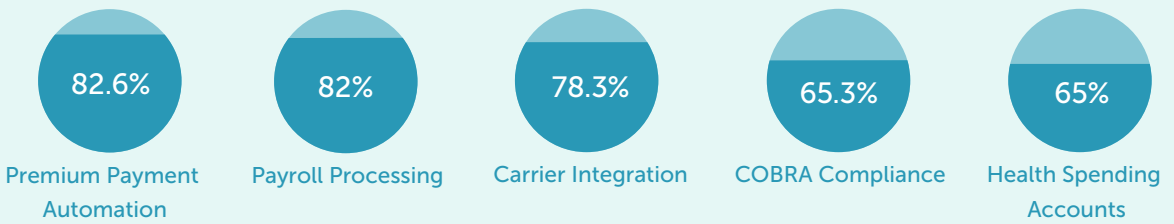
## Where are you in the process of exploring or adopting a DCP to offer on a private exchange?



## What partners would you depend on to help you learn about new health benefit designs and distribution models?



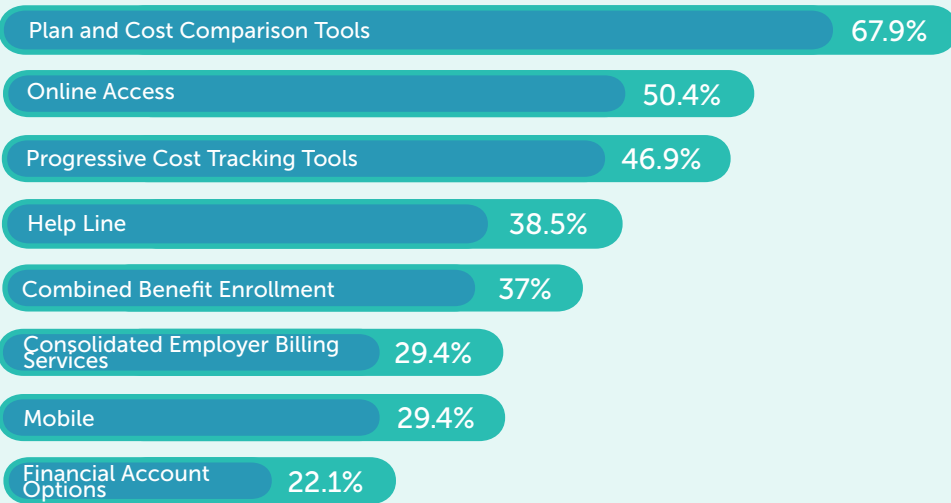
## Employer utilities you would value in offering health plans in an exchange environment:



## If considering defined contribution plans for future, when?



## What employee features would you include if you could design a benefit offering using an insurance exchange environment?



## Private exchange features most important:

